

Logistics and beyond





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### **ABOUT US**

The company LOGITRANS was founded in 2006 with the participation of Kardos Company and has been striving to provide transparent, innovative, and unified logistic solutions to international companies since its inception. LOGITRANS' vision is to become an environmentally friendly turkish company that continues to offer comprehensive services and set a new standard in integrated logistics services in the global market, completing its branding.

With a broad geographical coverage including Asia and Eastern Europe, the company is able to provide road, rail, sea, and air services, as well as multimodal and intermodal solutions tailored to the needs of clients. Additionally, expedited cargo transportation services with storage, customs clearance, and B2B delivery services are offered.

### **OUR MISSION AND VISION**

#### **MISSION**

We offer transparent, innovative, and unified logistic solutions to international companies.

#### VISION

To become a Turkish logistics company that has completed branding, continuing to provide integrated logistic services in the global market while maintaining a special consideration for the environment.







### 2006 2007 2008 2009 2010 2011 2014 2015 2016

The Logitrans brand has been registered.
Transportation to Kazakhstan, Russia, and CIS countries has commenced.

An office has been opened in Russia. A warehouse spanning 1000 square meters has been put into operation.

A customs warehouse zone with an area of 17,000 sq.m. has been created. An office was opened in Bulgaria.

Offices were opened in Kazakhstan and Bursa (Türkiye). The number of own vehicles has reached 100 units.

Offices were opened in Ankara (Türkiye) and Romania.

Certificates of the ISO 9001 quality ments in been comsystem and OHSAS A railway 18001 occupational safety system were obtained.

Agency agreements in Iran have been completed. A railway agency in Kazakhstan was acquired. The number of our own vehicles has reached 170 units. Certificates have been obtained for ISO 14001, ISO 27001, ISO 28001, and ISO 10002 standards.



2017 2018 2019 2020 2021 2022 2023

Logitrans has become one of the first three logistics companies included in the TURQUALITY program. Offices have been opened in Poland and Romania. Offices have been opened in China, Iran, Uzbekistan, and Azerbaijan. Agent warehouses of Russian Railways have been opened in Russia, Kazakhstan, and Georgia. Customs clearance services have been initiated. Partnership has been established with Cdek. LOGITRANS became a member of IATA. Partnership has been established with ADP.

Our intermodal service has been put into operation. The number of own vehicles reached 215. Offices were opened in Mersin and Tekirdag. Groupage and full shipments to Europe have begun. YYS certificate received. The E-commerce and E-export projects have been launched. Within our electronic export services, agreements have been signed with major trading platforms in Turkey, Russia, and Poland.

A Morocco line has been opened, and the e-commerce integration services have been expanded to include Turkic Republics.

A warehouse has been opened in Tuzla. The LogiTrain Poland-Turkey train service has commenced, operating along the direct rail line Black. The number of our own vehicles has reached 480.

Our warehouse in Tuzla provides services on an area of 10,000 square meters. An office has been opened in Istanbul-Beylikdüzü. The Kazakhstan warehouse has started operating at a new location with an area of 10,700 square meters.

As LOGITRANS, we attended exhibitions in 6 different countries. Investments were made in new vehicles, and the fleet was updated.

## LOGITRANS IN NUMBERS

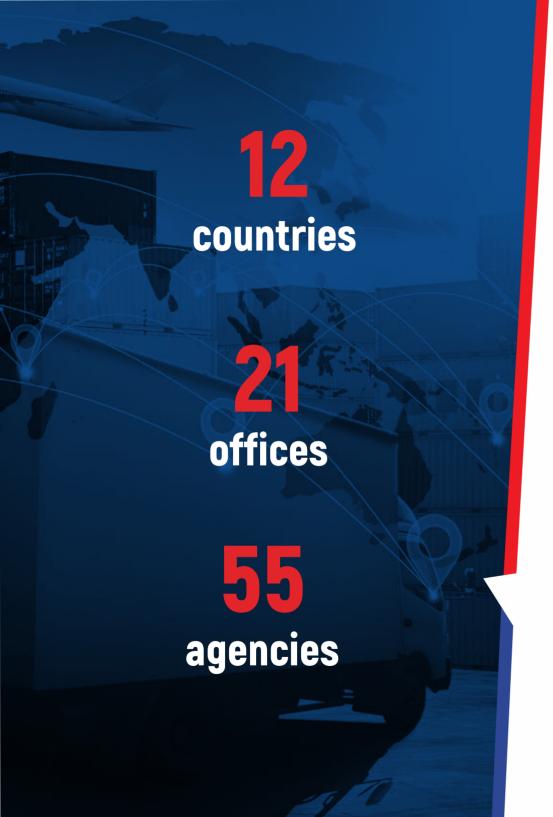
Today, LOGITRANS, with 21 offices and 55 agencies in 12 countries, conducts a wide range of operations worldwide, catering to the needs of its clients, and continues to invest in and expand its service network.

#### TURKEY

- Istanbul, Kartal
- Istanbul, Beylikdüzü
- Istanbul, Tuzla (Warehouse)
- Istanbul, Tuzla (Garage)
- Bursa
- Tekirdağ
- Mirt
- Ankara
- Izmir

- Bulgaria: Dimitrovgrad
- Ukraine: Odessa
- Kazakhstan: Almaty (Office)
- Kazakhstan: Almaty (Warehouse)
- Russia: Moscow
- Azerbaijan: Baku
- Uzbekistan: Tashkent
- Poland: Warsaw
- Iran: Tehran
- China: Shanghai
- Georgia: Tbilisi





### **OUR VALUES**



#### **FOCUS ON TRU**

We offer our customers the most reliable, cost-effective and fast service solutions.



#### **HUMAN RESOURCE**

We create a work environment that caters to the needs of all our employees and promotes their personal development.



#### **CUSTOMER FOCUS**

We always focus on the needs of our customers and act with their satisfaction in mind



#### **QUALITY FOCUS**

We constantly monitor our quality processes and strive for continuous improvement.



#### **Environmental Protection**

We make efforts to preserve the environment, adhering to our corporate social responsibilities.

# LOGITRANS WORLDWIDE



# WHAT IS 360° SERVICE

We, at LOGITRANS, recognize the logistics needs of our clients and make efforts to meet them. To prevent the complexity of managing supply chain channels and reclaim lost time, our clients have appreciated the concept of LOGITRANS 360 DEGREES solution. Within this service, we offer transportation services as well as warehousing, customs clearance, and insurance services in the international market. With our 360 DEGREES service, designed to manage economic advantages and prevent time loss, we provide our clients with the convenience of managing the supply chain from a single management center.

# MANAGEMENT OF THE SUPPLY CHAIN FROM A SINGLE CENTER

**WITH 360-DEGREE SERVICING** 





ONLINE VEHICLE TRACKING 24/7 USING THE AVL SYSTEM. SAFE TRANSPORTATION BY THE COMPANY'S FLEET.

QUALITY OF LOCAL SERVICES ACCORDING TO INTERNATIONAL STANDARDS.

360-DEGREE SERVICE CONCEPT

SUCCESSFUL
OPERATIONS IN
CHALLENGING
GEOGRAPHICAL
CONDITIONS.

CUSTOMS
CONSULTING
SERVICES BY
LOGITRANS.

PERSONAL CUSTOMER RELATIONSHIP MANAGERS.

AUTHORIZED ECONOMIC OPERATOR CERTIFICATE



### **ROAD TRANSPORTATION**

As LOGITRANS, we provide a full range of international road transportation services worldwide using our modern fleet. Our approach is based on creating fast, high-quality, and reliable transport solutions through our extensive service network, strong agencies, and rich experience in operational activities tailored to the needs of customers. We specialize in providing individual solutions for various industries, from textiles to automotive manufacturing, from construction to retail.

With our customs clearance services, insurance, cross-trade models, transportation to third countries, and domestic transportation services, we can meet all your logistics needs, providing a complete solution from start to finish with the experience accumulated by LOGITRANS.

- Customs clearance procedures for full and partial cargoes worldwide, especially in CIS and European countries.
- Oversized cargo transportation services on a global and local scale.
- Cross-trade models to all countries.
- Duty-free warehouse services in Kazakhstan, as well as duty-free and customs warehouse services in Turkey and Georgia.
- Domestic transportation services.



### REFRIGERATED TRANSPORTATION

At LOGITRANS, we tirelessly fulfill our clients' requests. All goods requiring temperature control, such as fresh vegetables and fruits, decorative plants, fresh and frozen products, medical and chemical substances, are transported using specialized refrigerated vehicles.

We always handle Refrigerated (Frigo) transportation in logistics with special care, ensuring minimal risks during transit. Our company offers worldwide transportation using vehicles equipped with adjustable cooling systems to meet our clients' needs at competitive prices.

We provide Refrigerated (Frigo) transportation services for Europe and all CIS countries to be close to you in your business endeavors.

- Pre-loading service report,
- Ability for online monitoring using tracking devices,
- Instant temperature control report at the delivery site.



### **AIR TRANSPORTATION**

Currently, air transportation stands out as the fastest method of transportation. At LOGITRANS, we operate on the principle of providing the best solution for all our clients' transportation needs.

Within this principle, we offer our clients air transportation with the best and most economically advantageous offers to meet their needs.

By signing contracts with leading airlines, we swiftly and reliably deliver your cargo to any destination worldwide.

- Transportation from airport to airport,
- Cross-trade transportation options,
- Customs, packaging, and insurance services,
- Regular or charter services,
- Wide network of IATA licensed agencies,
- Air transportation from door to door and port to port worldwide,
- Transportation of hazardous goods.



### **RAILWAY TRANSPORTATION**

At LOGITRANS, we offer companies numerous cost and transit time advantages with our railway transportation solutions. We are one of the few logistics companies in Turkey providing efficient railway transportation services.

Our experienced staff offers all our clients the benefits of railway transportation. We develop solutions for transporting various types of wagons, including closed, open, and specialized, on European and Asian railway routes through agreements made through our official agencies.

We also handle special project transportation for our clients.

- Efficient utilization of European and Asian railway lines,
- Ability to transport large volumes of cargo simultaneously,
- Options for transportation across rugged terrain in Kazakhstan,
- International customs clearance services,
- Container transportation services and flatcar delivery,
- Extensive agency network.



### **MARITIME TRANSPORTATION**

Today, a large portion of global trade is conducted by sea. To meet this demand, LOGITRANS develops smart solutions in maritime transportation. With our experienced staff, extensive agency network, and agreements with leading shipowners worldwide, we offer models for intercontinental transportation.

- Services for container transportation as NVOCC (Non-Vessel Operating Common Carrier) using crossbooking.
- International agency network.
- Container transportation services for FCL/LCL (Full Container Load/Less than Container Load).
- Port operations and cargo lashing services.
- Local and international customs clearance services.
- Warehousing services with customs and duty-free regimes.
- Container storage services.
- Inter-container transportation services.
- Comprehensive logistic consulting for combined transportation.



### **GROUPAGE TRANSPORTATION**

LOGITRANS' experience and guarantees, as in other services, play a significant role in consolidated cargo transportation. This advantageous offering is available to all clients seeking suitable solutions in international transportation, particularly in the Middle East and Europe. As part of the 360-degree service concept, Logitrans gathers services such as customs clearance, insurance, and warehousing under one roof, distinguishing itself among competitors. Additionally, it provides warehousing, internal transport, and transfer services

Minimal transportation of goods from the central transit warehouse in Orhanlı (Istanbul) to the destination country ensures continuity of favorable prices.

- We provide consolidated transportation services to all
- destinations, including countries in the Middle East and Europe.
- Determination and control of real-time transit time.
   Warehouse and loading/unloading operations.
- Intra-city and transit delivery.
- Door-to-door delivery service.
- Comprehensive Logitrans 360-degree service, including insurance, customs clearance, and warehouse storage services.



### **DOMESTIC LOGISTICS SERVICES**

Providing our international logistics solutions, we also offer services in the domestic market as Logistrans Logistics, leveraging our expertise and competent team along with transportation solutions.

With our warehouse in Tuzla exceeding 20,000 square meters, as well as our own fleet of vehicles and strong agency network, we are able to provide logistics solutions in the domestic market.



### **WAREHOUSE SERVICES**

LOGITRANS provides customs and duty-free warehousing services through our warehouses in Kazakhstan and Georgia, as well as on the Anatolian side of Istanbul. We combine experienced personnel with warehouse software and advanced information technology infrastructure. Our services cover a wide range of areas, including cargo storage throughout the process, secure cargo transfer during transportation, and management of internal distribution processes as needed.

We offer comprehensive solutions for all logistics operations using WMS, TMS, and CRM software, as well as integration infrastructure developed by our LOGITRANS software team. This ensures flexibility, accuracy, and measurability of all processes, and enhances the efficiency of managing customer service and transportation operations, including storage services.



### **CUSTOMS CLEARANCE**

LOGITRANS specializes in customs clearance. Our company invests in cutting-edge technologies, adheres to principles of efficient management, and boasts a dynamic and experienced team. Thanks to our robust infrastructure, we can provide services on an international scale. In addition to management and operational services in Istanbul, we also offer customs consulting services through our branches and offices in customs administrations in regions with high volume. Our clients requiring customs procedures can rely on our consultations and competitive prices in international logistics, domestic transportation, customs warehouses, duty-free storage, foreign trade, insurance, and information technology.

#### **ADVANTAGES**

- We conduct customs clearance procedures for both full and partial cargoes in Ukraine, Russia, and Kazakhstan. Our
- "Professional Liability Insurance" is tailored to meet the needs of our clients and aimed at providing them with protection.
- We offer consulting services on customs legislation, tariffs, and laws.
- We conduct preliminary work on imported goods and provide extensive reporting throughout the trade process.

- Import customs clearance
- Export customs clearance
- Consultations on incentives
- Technical regulations
- Consultations on legislation
- Translation services
- Additional solutions
- Legal consultations
- Interactive services
- Courier delivery
- Authorized Economic Operator certification



### **EXHIBITION TRANSPORTATION**

With the deepening of globalization processes in the world economy, the importance of exhibitions has become even more significant, and for some industries, even mandatory. Companies aiming to expand their brand into international markets also participate in these exhibitions to find potential customers for their products.

At LOGITRANS, we provide our clients with logistical support for participating in global exhibitions. We handle the entire process, from delivering their products to storing empty containers, as part of our comprehensive service, including customs clearance and insurance.

- Delivery to the exhibition from door to door,
- Storage of empty containers,
- Insurance arrangement services,
- Customs process management.



### **SPECIAL PROJECT TRANSPORTATION**

Special project transportation plays a significant role in LOGITRANS' service portfolio. Thanks to LOGITRANS' expertise in this field, we transport oversized, heavy-duty, and/or large-volume cargo to the desired destination within ideal timeframes and with minimal costs.

Given that external transportation of each size has its dynamics, we develop a transportation plan tailored to each project. Thus, we deliver the cargo to the destination seamlessly and safely.

- Multimodal and heavy cargo solutions,
- Storage and transportation solutions,
- Crane rental, material securing services,
- Insurance products for specific projects,
- Customs process management,
- Issuance of transit documents and necessary permits for oversized and project transportation.



### **INSURANCE SERVICES**

Your cargo is insured with Logitrans' new additional service - Logitrans Trust insurance coverage. We guarantee all transport risks you may encounter during transportation with our ALL RISK policy. Enjoy managing all potential damages from one center with the assistance of our professional damage consultants.

You have the natural right to conduct your trade with confidence in your logistics needs. Thanks to this sense of trust, our main obligation is to deliver the products received from you to the delivery point in a safe condition and insure them in case your products are damaged by the driver or the vehicle. Under the name Logitrans Trust Insurance, we eliminate unexpected losses and damages that may occur during your transportation, relieving you of all worries.

## Why should you choose cargo insurance from LOGITRANS?

- Cargo insurance All Risk from Logitrans includes a comprehensive package of services.
- Thanks to agreements between Logitrans and insurance companies, we offer competitive prices.
- In the event of potential damage, assess and manage all your damage processes with professional team support from a single center, thanks to our team of experts.

# Can I proceed with transportation without Logitrans insurance?

Cargo insurance from Logitrans is an additional service recommended for transported goods using Logitrans vehicles, as it is offered at very competitive market prices and is tailored to the needs of customers. The aim of providing this service is to minimize the impact on our customers in the event of undesirable situations that cargo may encounter. Of course, you can continue transportation without choosing insurance from Logitrans. You can obtain an insurance policy for your goods from another company or ship the goods without insurance altogether.

# Do I need Logitrans insurance if I already have CMR insurance for international transportation?

CMR insurance does not cover cargo insurance. It provides carrier liability in accordance with the Convention on the Contract for the International Carriage of Goods by Road (CMR) in case of its deficiencies, also within the limits set by this convention. Logitrans cargo insurance, on the other hand, covers all transportation risks under the ALL RISK policy.

# Does CMR insurance cover all damage?

CMR insurance does not cover all damages. Under the CMR convention, the carrier's liability is calculated as Weight of the cargo \* 8.33 \* SDR. The SDR exchange rate, like other currencies, fluctuates depending on the exchange rate. In this case, if the cargo is damaged with a value of \$10,000 and a total weight of 10 kg, the amount the carrier will pay is calculated as: 10 \* 8.33 \* 1.39422 = \$116.13.



### **LOGITRANS EXPRESS DELIVERY**

During trade, various emergencies arise, such as the urgent delivery of a small machine part or a fabric sample that must arrive on time for a fair to avoid issues. In such cases, when time and budget are limited, LOGITRANS is always ready to help, especially with express delivery.

Benefit from fast and secure delivery with LOGITRANS Express vehicles, saving time on customs formalities and accessing affordable air freight rates. Contact us to get detailed information about routes that meet your requirements worldwide, especially in Romania, the Balkans, and Europe, and to receive a commercial proposal.



### INTERMODAL AND MULTIMODAL TRANSPORTATION

LOGITRANS, together with our experienced teams, provides sustainable and environmentally friendly transportation solutions to any destination worldwide, utilizing the support of maritime and rail transport, as well as road and air transport. Among the advantages of intermodal and multimodal transportation that we offer to our clients are regular loading and unloading. Thanks to this transportation model, we reduce the risk of adverse weather conditions and ensure instant control and tracking.

#### AN ECOLOGICAL AND SUSTAINABLE APPROACH TO SERVICE THROUGH INTERMODAL TRANSPORTATION

Recognizing our responsibility to the world, we actively employ more environmentally friendly and sustainable intermodal and multimodal transportation services than those provided by road transport. We make efforts to meet our clients' needs through this model, providing benefits such as lower costs and fast delivery by being able to transport larger volumes of goods at once compared to traditional road transport.



### **OUR CERTIFICATES**













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